

## COMPANY PROFILE

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 100 utility service territories across 19 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.

## SHARE CHART



## NEWS

- 08/04/2021** Spark Energy, Inc. Reports Second Quarter 2021 Financial Results
- 07/24/2021** Spark Energy, Inc. to Present Second Quarter 2021 Financial Results on Thursday, August 5, 2021
- 07/21/2021** Spark Energy, Inc. Announces Dividend on Common and Preferred Stock

## KEY FIGURES

(\$ in millions)	2020	2019	2nd Quarter 2021	2nd Quarter 2020
Retail Revenue	\$ 555.5	\$ 811.0	\$ 82.3	\$ 128.6
Retail Gross Margin	\$ 196.5	\$ 220.7	\$ 26.4	\$ 45.0
Adjusted EBITDA	\$ 106.6	\$ 92.4	\$ 14.4	\$ 23.8
Customer Acquisition Cost	\$ 1.5	\$ 18.7	\$ 0.2	\$ 0.2
RCEs (000s)	400	672	347	534
RCE Attrition	5.0%	5.0%	3.3%	3.5%
Electricity Volume (MWh)	4,049,543	6,416,568	614,000	978,297
Natural Gas Volume (MMBtu)	11,100,446	14,543,563	1,268,051	1,967,439
Electricity Unit Margin (\$/MWh)	\$ 35.37	\$ 25.02	\$ 35.26	\$ 36.36
Natural Gas Unit Margin (\$/MMBtu)	\$ 4.80	\$ 4.14	\$ 3.78	\$ 4.79

Via Renewables, Inc.  
 1214 Wickchester Lane Ste 1000  
 Houston, TX 77079

## MANAGEMENT



W. Keith Maxwell III



James G. Jones II

## BOARD OF DIRECTORS

- › W. Keith Maxwell III
- › Nick W. Evans Jr.
- › Kenneth M. Hartwick
- › Amanda Bush

## STOCK FUNDAMENTALS

ISIN	US8465111032
Share Type	Common
Ticker	SPKE
52 week high	12.40 USD
52 week low	7.35 USD
Stock exchanges	NASDAQ

## FINANCIAL CALENDAR

- Aug 05, 2021** Spark Energy, Inc. Second Quarter 2021 Earnings Conference Call

### Contact Investor Relations

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