

### **COMPANY PROFILE**

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 101 utility service territories across 19 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.

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### **NEWS**

05/04/2022 Via Renewables, Inc. Reports First Quarter 2022

Financial Results

04/21/2022 Via Renewables, Inc. Announces Dividend on

Common and Preferred Stock

### **MANAGEMENT**







W. Keith Maxwell Paul Konikowski

Mike Barajas

# **BOARD OF DIRECTORS**

>W. Keith Maxwell III >Nick W. Evans Jr. >Kenneth M. Hartwick >Amanda Bush

### STOCK FUNDAMENTALS

US92556D1063 ISIN Share Type Common VIA Ticker 52 week high 12.35 USD 52 week low 7.10 USD Stock exchanges NASDAQ

## FINANCIAL CALANDER

08/05/2022 Via Renewables, Inc. Second Quarter 2022

Earnings Conference Call

## **KEY FIGURES**

(\$ in millions)	2021		2020	1st Quarter 2022		1st Quarter 2021	
Retail Revenue	\$ 397.7	\$	555.5	\$	128.1	\$	113.1
Retail Gross Margin	\$ 132.5	\$	196.5	\$	28.8	\$	50.0
Adjusted EBITDA	\$ 80.7	\$	106.6	\$	10.8	\$	32.7
Customer Acquisition Cost	\$ 1.4	\$	1.5	\$	1.2	\$	0.2
RCEs (000s)	408		400		387		367
RCE Attrition	3.3%		5.0%		3.7%		4.2%
Electricity Volume (MWh)	2,677,681		4,049,543		685,152		622,128
Natural Gas Volume (MMBtu)	8,611,285		11,100,446		4,657,118		3,829,474
Electricity Unit Margin (\$/MWh)	\$ 35.86	\$	35.37	\$	25.08	\$	49.21
Natural Gas Unit Margin (\$/MMBtu)	\$ 4.24	\$	4.80	\$	2.48	\$	5.07

Via Renewables, Inc.

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**Contact Investor Relations** 

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