

## MANAGEMENT

### COMPANY PROFILE

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 102 utility service territories across 19 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.



W. Keith Maxwell III    Paul Konikowski    Mike Barajas

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### NEWS

- 11/02/2022** Via Renewables, Inc. Reports Third Quarter 2022 Financial Results
- 10/20/2022** Via Renewables, Inc. Announces Dividend on Common and Preferred Stock

### BOARD OF DIRECTORS

- W. Keith Maxwell III
- Nick W. Evans Jr.
- Kenneth M. Hartwick
- Amanda Bush

### STOCK FUNDAMENTALS

ISIN	US92556D106
Share Type	Common
Ticker	VIA
52 week high	12.28 USD
52 week low	5.41 USD
Stock exchanges	NASDAQ

### FINANCIAL CALANDER

- 11/03/2022** Via Renewables, Inc. Third Quarter 2022 Earnings Conference Call

### KEY FIGURES

(\$ in millions)	2021	2020	3rd Quarter 2022	3rd Quarter 2021
<b>Retail Revenue</b>	\$ 397.7	\$ 555.5	\$ 117.2	\$ 98.3
<b>Retail Gross Margin</b>	\$ 132.5	\$ 196.5	\$ 30.5	\$ 30.9
<b>Adjusted EBITDA</b>	\$ 80.7	\$ 106.6	\$ 15.1	\$ 22.0
<b>Customer Acquisition Cost</b>	\$ 1.4	\$ 1.5	\$ 1.7	\$ 0.3
<b>RCEs (000s)</b>	408	400	336	368
<b>RCE Attrition</b>	3.3%	5.0%	4.0%	2.4%
<b>Electricity Volume (MWh)</b>	2,677,681	4,049,543	694,035	777,340
<b>Natural Gas Volume (MMBtu)</b>	8,611,285	11,100,446	1,170,857	668,063
<b>Electricity Unit Margin (\$/MWh)</b>	\$ 35.86	\$ 35.37	\$ 41.07	\$ 36.29
<b>Natural Gas Unit Margin (\$/MMBtu)</b>	\$ 4.24	\$ 4.80	\$ 1.67	\$ 3.98

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