

## COMPANY PROFILE

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 103 utility service territories across 20 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.

## SHARE CHART



## NEWS

- 05/04/2023** Via Renewables, Inc. Reports First Quarter 2023 Financial Results
- 04/19/2023** Via Renewables, Inc. Announces Dividend Actions
- 03/29/2023** Via Renewables, Inc. Reports Fourth Quarter and Full Year 2022 Financial Results
- 03/20/2023** Via Renewables, Inc. Announces 1 for 5 Reverse Stock Split

## KEY FIGURES

(\$ in millions)	2022	2021	1st Quarter 2023	1st Quarter 2022
<b>Retail Revenue</b>	\$ 462.8	\$ 397.7	\$ 135.1	\$ 128.1
<b>Retail Gross Margin</b>	\$ 114.8	\$ 132.5	\$ 40.3	\$ 28.8
<b>Adjusted EBITDA</b>	\$ 51.8	\$ 80.7	\$ 18.8	\$ 10.8
<b>Customer Acquisition Cost</b>	\$ 5.9	\$ 1.4	\$ 1.8	\$ 1.2
<b>RCEs (000s)</b>	331	408	339	387
<b>RCE Attrition</b>	3.8%	3.3%	3.9%	3.7%
<b>Electricity Volume (MWh)</b>	2,433,906	2,677,681	456,277	685,152
<b>Natural Gas Volume (MMBtu)</b>	11,558,952	8,611,285	4,547,826	4,657,118
<b>Electricity Unit Margin (\$/MWh)</b>	\$ 34.00	\$ 35.86	\$ 44.86	\$ 25.08
<b>Natural Gas Unit Margin (\$/MMBtu)</b>	\$ 2.77	\$ 4.24	\$ 4.37	\$ 2.48

## MANAGEMENT



W. Keith Maxwell III    Paul Konikowski    Mike Barajas III

## BOARD OF DIRECTORS

- >W. Keith Maxwell III                      >Nick W. Evans Jr.
- >Kenneth M. Hartwick                      >Amanda Bush

## STOCK FUNDAMENTALS

ISIN	US92556D304
Share Type	Common
Ticker	VIA
52 week high	45.45 USD
52 week low	9.40 USD
Stock exchanges	NASDAQ

## FINANCIAL CALANDER

- 05/31/2023** Via Renewables, Inc. Shareholders Meeting