COMPANY PROFILE

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 103 utility service territories across 20 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.

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NEWS

08/02/2023   Via Renewables, Inc. Reports Second Quarter 2023 Financial Results

07/19/2023   Via Renewables, Inc. Announces Dividend on Preferred Stock

06/12/2023   Via Renewables, Inc. Names Stephen Kennedy to board of Directors

MANAGEMENT

W. Keith Maxwell III   Paul Konikowski   Mike Barajas

BOARD OF DIRECTORS

>W. Keith Maxwell III   >A. Stephen Kennedy

>Kenneth M. Hartwick   >Amanda Bush

STOCK FUNDAMENTALS

ISIN	US92556D304
Share Type	Common
Ticker	VIA
52 week high	45.45 USD
52 week low	5.81 USD
Stock exchanges	NASDAQ

FINANCIAL CALANDER

KEY FIGURES

($ in millions)	2022	2021	2nd Quarter 2023	2nd Quarter 2022
Retail Revenue	$ 462.8	$ 397.7	$ 92.6	$ 98.3
Retail Gross Margin	$ 114.8	$ 132.5	$ 30.7	$ 23.7
Adjusted EBITDA	$ 51.8	$ 80.7	$ 12.0	$ 13.3
Customer Acquisition Cost	$ 5.9	$ 1.4	$ 1.5	$ 1.4
RCEs (000s)	331	408	346	368
RCE Attrition	3.8%	3.3%	3.1%	3.1%
Electricity Volume (MWh)	2,433,906	2,677,681	457,054	603,497
Natural Gas Volume (MMBtu)	11,558,952	8,611,285	2,064,785	1,943,494
Electricity Unit Margin ($/MWh)	$ 34.00	$ 35.86	$ 50.31	$ 27.69
Natural Gas Unit Margin ($/MMBtu)	$ 2.77	$ 4.24	$ 3.70	$ 3.59

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