FACT SHEET

COMPANY PROFILE

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 103 utility service territories across 20 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.

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NEWS

11/02/2023 Via Renewables, Inc. Reports Third Quarter 2023

Financial Results

10/18/2023 Via Renewables, Inc. Announces Dividend on

Preferred Stock

08/02/2023 Via Renewables, Inc. Reports Second Quarter

2023 Financial Results

MANAGEMENT







W. Keith Maxwell Paul Konikowski

Mike Barajas

BOARD OF DIRECTORS

>W. Keith Maxwell III >A. Stephen Kennedy >Kenneth M. Hartwick >Amanda Bush

STOCK FUNDAMENTALS

ISIN US92556D304 Share Type Common Ticker VIA 52 week high 38.10 USD 52 week low 5.22 USD Stock exchanges NASDAQ

FINANCIAL CALANDER

KEY FIGURES

(\$ in millions)	3	rd Quarter 2023	3	rd Quarter 2022	2022	2021
Revenue	\$	110.2	\$	118.9	\$ 460.5	\$ 393.5
Retail Gross Margin	\$	31.9	\$	30.5	\$ 114.8	\$ 132.5
Adjusted EBITDA	\$	12.8	\$	15.1	\$ 51.8	\$ 80.7
Customer Acquisition Cost	\$	1.7	\$	1.7	\$ 5.9	\$ 1.4
RCEs (000s)		337		336	331	408
RCE Attrition		3.1%		4.0%	3.8%	3.3%
Electricity Volume (MWh)		627,851		694,035	2,433,906	2,677,681
Natural Gas Volume (MMBtu)		1,419,291		1,170,857	11,558,952	8,611,285
Electricity Unit Margin (\$/MWh)	\$	41.40	\$	41.07	\$ 34.00	\$ 35.86
Natural Gas Unit Margin (\$/MMBtu)	\$	3.64	\$	1.67	\$ 2.77	\$ 4.24

Via Renewables, Inc.

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