

COMPANY PROFILE

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 105 utility service territories across 20 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.

SHARE CHART



NEWS

- 02/29/2024** Via Renewables, Inc. Reports Fourth Quarter and Full Year 2023 Financial Results
- 01/17/2024** Via Renewables, Inc. Announces Dividend on Preferred Stock
- 01/02/2024** Via Renewables, Inc. Enters into Agreement for all of its Class A Common Stock to be Acquired at \$11.00 Per Share in Cash

KEY FIGURES

(\$ in millions)	4th Quarter 2023	4th Quarter 2022	2023	2022
Revenue	\$ 101.7	\$ 117.4	\$ 435.2	\$ 460.5
Retail Gross Margin	\$ 33.7	\$ 31.9	\$ 136.7	\$ 114.8
Adjusted EBITDA	\$ 13.3	\$ 12.6	\$ 56.9	\$ 51.8
Customer Acquisition Cost	\$ 1.8	\$ 1.6	\$ 6.7	\$ 5.9
RCEs (000s)	335	331	335	331
RCE Attrition	3.3%	4.2%	3.4%	3.8%
Electricity Volume (MWh)	467,765	451,222	2,008,947	2,433,906
Natural Gas Volume (MMBtu)	3,220,960	3,787,483	11,252,862	11,558,952
Electricity Unit Margin (\$/MWh)	\$ 38.72	\$ 45.09	\$ 43.59	\$ 34.00
Natural Gas Unit Margin (\$/MMBtu)	\$ 4.60	\$ 3.05	\$ 4.22	\$ 2.77

MANAGEMENT



W. Keith Maxwell Paul Konikowski Mike Barajas III

BOARD OF DIRECTORS

- >W. Keith Maxwell III
- >A. Stephen Kennedy
- >Kenneth M. Hartwick
- >Amanda Bush

STOCK FUNDAMENTALS

ISIN	US92556D304
Share Type	Common
Ticker	VIA
52 week high	29.55 USD
52 week low	5.22 USD
Stock exchanges	NASDAQ

FINANCIAL CALANDER

Via Renewables, Inc.
12140 Wickchester Lane Ste 100
Houston, TX 77079

Contact Investor Relations
Email: ir@viarenewables.com
Phone: +1-832-200-3727