

### **COMPANY PROFILE**

Via Renewables, Inc., formerly Spark Energy, Inc., is an established and growing independent retail energy services company founded in 1999 that provides residential and commercial customers in competitive markets across the United States with an alternative choice for their natural gas and electricity. Headquartered in Houston, Texas, Via currently operates in 105 utility service territories across 20 states and the District of Columbia. Via offers its customers a variety of product and service choices, including stable and predictable energy costs and green product alternatives.

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### **NEWS**

05/02/2024 Via Renewables, Inc. Reports First Quarter 2024

Financial Results

04/17/2024 Via Renewables, Inc. Announces Dividend on

Preferred Stock

02/29/2024 Via Renewables, Inc. Reports Fourth Quarter and

Full Year 2023 Financial Results

### **MANAGEMENT**







W. Keith Maxwell Paul Konikowski

Mike Barajas

# **BOARD OF DIRECTORS**

>W. Keith Maxwell III >A. Stephen Kennedy >Kenneth M. Hartwick >Amanda Bush

### STOCK FUNDAMENTALS

ISIN US92556D304 Share Type Common Ticker VIA 52 week high 13.31 USD 52 week low 5.22 USD Stock exchanges NASDAQ

## FINANCIAL CALANDER

#### **KEY FIGURES**

(\$ in millions)		1st Quarter 2024	1st Quarter 2023		2023	2022
Revenue	\$	114.1	\$ 131.9	\$	435.2	\$ 460.5
Retail Gross Margin	\$	35.7	\$ 40.3	3 \$	136.7	\$ 114.8
Adjusted EBITDA	\$	15.1	\$ 18.5	3 \$	56.9	\$ 51.8
Customer Acquisition Cost	\$	2.4	\$ 1.8	3 \$	6.7	\$ 5.9
RCEs (000s)		338	339	9	335	331
RCE Attrition		3.9%	3.9	%	3.4%	3.8%
Electricity Volume (MWh)		504,307	456,27	7	2,008,947	2,433,906
Natural Gas Volume (MMBtu)		4,252,945	4,547,820	5	11,252,862	11,558,952
Electricity Unit Margin (\$/MWh)	\$	37.50	\$ 44.80	5 \$	43.59	\$ 34.00
Natural Gas Unit Margin (\$/MMBtu)	\$	3.81	\$ 4.3	7 \$	4.22	\$ 2.77

Via Renewables, Inc.

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**Contact Investor Relations** 

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